

## PROJECT PROFILE

Project: Brighter Choice Foundation (BCF)

Location: Albany, New York

Service Area: Greater Albany Area

Financing Type: Acquisition Financing

QEI Amount: \$6,979,209

Financing Partners: US Bank - \$2.1 million (Equity Investor)  
NCB - \$2.4 million (Leveraged Lending)  
LISC - \$2.4 million (Leveraged Lending)

Loan enhanced by Charter School Development Corporation. Credit enhancement of \$450,000 benefits the CDE, NCB Capital Impact.

Projected Impact: THE CHARTER SCHOOL

KIPP Tech Valley Charter School (KTV) is the second charter school facility Brighter Choice Foundation (BCF) has developed. KTV is an academically intensive, college preparatory middle school (grades 5 through 8).

KTV opened its doors in September 2005, starting with an enrollment of approximately 80 students. KTV plans to grow to about 260 students with new classes added each year until the school reaches a maximum enrollment of 360.

KTV is a KIPP (Knowledge is Power Program) school. KIPP is a national nonprofit network of college-preparatory charter schools throughout the U.S. These high-performing public schools have quickly attained remarkable results in cities across the nation.

#### THE DEAL

This loan features extremely favorable terms: LTV is 90% with 30-year amortization. The interest rate for the 7-year loan is 1½% below market. With these benefits, BCF can offer KTV a below market lease for the school building.

#### THE STUDENTS

95% are students of color, 75% qualify for free and reduced-price lunch program.

#### DRAMATIC RESULTS

While KTV is a new school, results from other KIPP schools are dramatic: 79% of KIPP alumni attend college compared to less than half of public high school seniors in the same cities; KIPP students spend 62% more time in school than other public school students; and, as an example, Key Academy in Washington, D.C. is the highest performing public middle school in D.C.

*"This financing serves as an innovative model for how charter schools can use a variety of public and private sources to finance their facilities."*

*- Barbara Page, Vice President, Education Programs, LISC*