

NCB CAPITAL IMPACT

NEW MARKETS TAX CREDITS

WHO WE ARE

NCB Capital Impact has a superlative 25-year track record in providing innovative financing and technical assistance for underserved, low-income communities. NCB Capital Impact is the non-profit 501(c)(3) affiliate of NCB. A leader in community development finance, NCB Capital Impact partners with public and private organizations to create sound, attainable financing for America's communities.

WHAT WE DO

To date, NCB Capital Impact has been awarded **\$229 million in New Markets Tax Credits** for deployment to health care organizations, charter schools, and other community facilities nationwide. We also work with organizations that have received tax credits and are seeking appropriate investment opportunities. Low-income families benefit from greater access to quality schools and affordable health care. Favorable financing terms allow our borrowers to channel more scarce resources toward service provision, rather than facilities costs.

TRACK RECORD

NCB Capital Impact has made over **\$800 million in loans** over the past dozen years. Our credit quality indicators demonstrate our commitment to intense underwriting and due diligence, plus detailed knowledge of our market sectors.

As a NMTC allocatee, NCB Capital Impact has utilized \$38 million in tax credits for charter school facilities in three states (including Detroit) and more than \$14 million in credits for multiple health care facilities.

THE PRODUCT

Through NMTC, NCB Capital Impact has offered borrowers: loans priced below market; seven-year interest only loans; amortizing loans on schedules as long as 30 years; and subordinate debt with long-term equity conversion features. 78% of our investments are in "highly distressed" areas.

A Community Development Entity (CDE) is a domestic corporation with a track record in development for low-income communities, and is certified to receive allocations of NMTC. CDEs can include community development corporations, private financial institutions and others. NCB Capital Impact is a certified CDE. CDEs secure equity investments from investors in the form of Qualified Equity Investments (QEIs), which are made in exchange for tax credits. CDEs use the QEI capital to make loans to qualified businesses and projects in low-income communities. Investors receive a seven-year 39% federal tax credit for QEIs made to CDEs.

Investors get a highly-skilled CDE with a proven track record in the target market sectors; risk-adjusted rate of return; and a channel to provide educational opportunities to children in low-income neighborhoods and accessible health care for the medically underserved.

OUR NMTC PIPELINE - \$229 MILLION AND GROWING

In the last years, we have closed over **\$116 million** in Qualified Equity Investments, and are expected to close more than **\$100 million** more in 2008.

MORE INFORMATION:

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